

# HAP 2019 Medicare and Individual Plans Training



Please join HAP for an in-person or webinar training seminar to learn everything you need to know about 2019 HAP Medicare and Individual plan. **Attendance of these meetings will also satisfy the in-person or webinar requirement** for the Medicare Advantage once you complete the online course through Gorman. Multiple locations, dates and times. Field Marketing Organizations (FMO's) will also be hosting an event that you can attend for those agents that write under one. Choose the session that is most convenient for you and your team.

## Upcoming Webinar Training Opportunities

Date	Time	Location	RSVP
Tuesday, 11/6	9:00am-10:00am	Webinar	<a href="#">RSVP</a>
Tuesday, 11/13	9:00am-10:00am	Webinar	<a href="#">RSVP</a>

Please RSVP by clicking "RSVP" next to the address of the event you want to attend.

## Topics Covered:

**2019 Personal Alliance Product - Features and Benefits include: (This will be very brief HAA will be holding more in-depth meetings on individual plans.)**

- Off exchange plan benefits
- Commissions
- Enrollment process

## 2019 Medicare Individual Plans – Features and Benefits include

- Medicare Advantage Plans
- Medicare Supplement Plans
- New Technology
- Commissions
- Enrollment Process
- Why HAP
- Medicare regulations